

# Annual Report

2021-2022

MAKE  
IT  
WORK <sup>樂進堂</sup> HK  
by THE FRENCH  
CHAMBER FOUNDATION

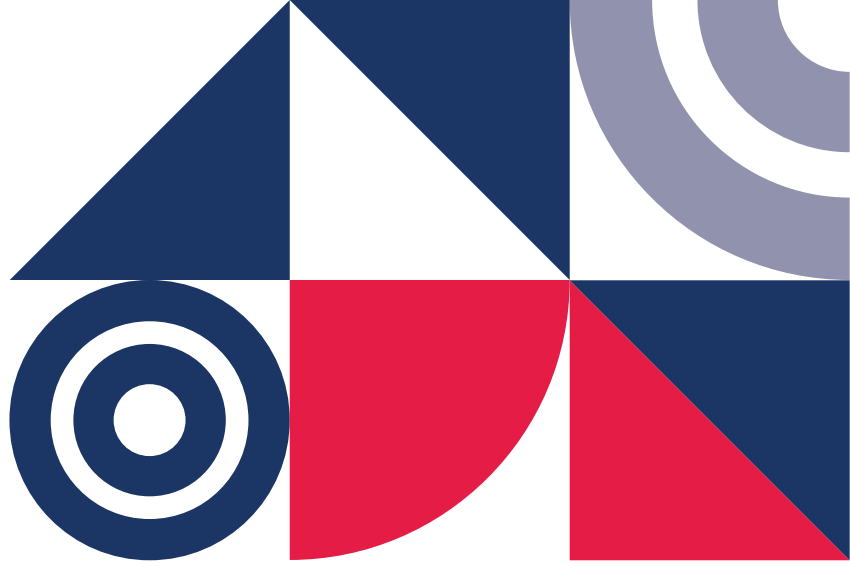




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# Letter from the President



The Foundation has entered its 7th year unwittingly and its operation and development have gradually stabilized. During the past 2 years, the Foundation has been affected by the pandemic. Nevertheless, we have managed to adjust our activity, both in volume and format, and maintain relevant support to our members. Our actions during this period have secured the sustainability of our organization, while preparing our future development. In the meantime, according to the report of HK Poverty Situation 2020, the poor population is over 1.6M and the poverty rate is at 23.6%, its highest level since 2009. Therefore, more than ever, we want to be here to uphold our mission to help our beneficiaries to get rid of poverty, become more self-reliant and improve their lives.

With the relaxation of pandemic prevention measures, the Foundation becomes more active in organizing various types of activities for our member and for raising funds. Amongst the great events of the year, the Make It Work HK Charity Art Auction should be mentioned. Artists across the city were invited to donate their paintings and an auction was organized. With support from art experts partnering with the foundation, the event not only promoted young artists, but the funds raised also helped to finance our daily operations.

For our beneficiaries, in addition to the employment support offered to them, we have proposed more diversified activities, taking into consideration the impact of the pandemic. Our objective is always to help them building up a positive mental mindset to make their job seeking journey more successful.

With the support from the Board of Directors, all colleagues, and volunteers, we have achieved numerous

significant outcomes. Receiving the “Grand Prix France Hong Kong Award 2022 - Social Solidarity Category” has been one of them. This award was a clear recognition of our team and supporters’ dedication and professionalism. It has also contributed to demonstrate the continuous French business community commitment to be a participative member in the Hong Kong’s society and help people in need.

In the future, the Foundation endeavors to continue serving the working poor, with a special focus on supporting women and their families. In line with this approach, in addition to providing them with employment support, we will also provide new supports such as children tutoring and after-school activities. This will enable the mothers to improve their time management as well as their future work-life balance. Identifying and preparing our youth members to get job opportunities will also be part of our new focus. For achieving our mission, we will continue to work hard in finding more relevant resources and partners to increase the relevance and volume of job opportunities we can propose.

We really Look forward to embracing the post pandemic rebound time in Hong Kong. We will continue to develop the French Chamber Foundation and put all our energy to achieve our goal of supporting the most vulnerable group living in our society.



**Luc**  
President

# Letter from Honorary President



As the French Chamber Foundation enters a sixth year, its goal of giving back to the Hong Kong local community by helping the Working Poor escape poverty and recover a decent life, has never looked so pertinent.

The social events and the Covid pandemic have been followed by an economic crisis, particularly acute and persistent in the sectors of F&B and retail, leading to high unemployment and over 1,500,000 persons living under the poverty line of HKD4,500 per month.

In addition, a new population of young “Working Poor” has been created by this long-lasting economic downturn, not accustomed to the hardships that such a situation entails and requiring more holistic support.

Following the extreme covid-prevention measures put in place, our 3 centres have not been able to operate normally and support those in needs, for instance with hot meals. Nonetheless, with our partners, we have tried to implement a wide array of services, including new online workshops, to maintain a sense of community, keep close contacts and pursue our main task of providing employment support to the beneficiaries so they may work to recover.

To make matters worse, sources of funding for the Foundation have been strained during this year, given the cancellation of the French Chamber Gala for the second year and the financial difficulties encountered by individuals and corporations. Thanks to strict costs control measures, creative fundraising efforts and the

support of the French Chamber and its members, we have however been able to maintain most of our operations, while keeping sound finances to perpetuate our offering.

With the recent radical tightening of covid-related measures, it is hard to see how the situation can improve much for the working poor in Hong Kong, but with the help of our generous donors and volunteers we will continue to strive to assist them as much as we can, because in these dire times they deserve our support more than ever, and because this is the decent thing to do.

In the name of our Honorary President, Cecilia Cheung, our Vice-President, Mary Chiu, and our unsparing Board Directors, Marie-Hélène Prévot, Céline Heuls-Vidal, Laurence Ouaknine, Hans- Gunther Herrmann, Thomas Feld, Gilles-Alexandre Salansy, Emmanuel Farcis and Luc Moulin, we wish to express our gratitude to the sponsors and volunteers who have helped us steer this ship through these choppy waters, thank you for your support!



**Cecilia Cheung**  
Honorary President

# Make It Work HK

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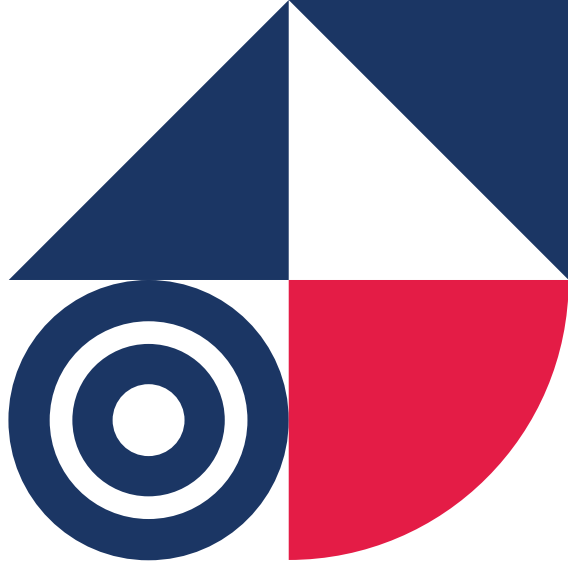


Since 2015, initiated by the French Chamber of Commerce in Hong Kong, French Chamber Foundation (FCF) registered as a charitable organization aiming at giving back to the Hong Kong community. The programme Make It Work HK (MIW) is launched with its mission as a stretching arm into the community to provide aid and support to the working poor.

The working poor is defined as individuals who are classified as employed and who are at risk of poverty line. By addressing the needs of these poverty group, MIW provides much-needed support, opportunity, and resources to them. It provides employee training workshops, counselling service, mental wellness workshops, and finally the hot meals services three times a week during lunch time. Our programmes and workshops are designed to enhance our beneficiaries' competitiveness and employability, whilst developing their confidence and supporting their dignity.

Our three centres located in main districts in Hong Kong (Wan Chai, Mong Kok and Tsuen Wan) enable our beneficiaries to access a supportive community, receive basic food, interact with social workers, and attend jobs trainings. Without a doubt, by the full support of the Foundation Board Members who offer enthusiasm and efforts to guide the path of programme sustainably.

In the past three years, MIW has been facing the challenges of the global crisis COVID-19 which makes our achievement journey a difficult one. Nevertheless, MIW clings to the belief that to overcome the difficulties is without giving up. We uphold our vision and to continue in providing our care and services to our beneficiaries to help them escape from poverty for a better living.



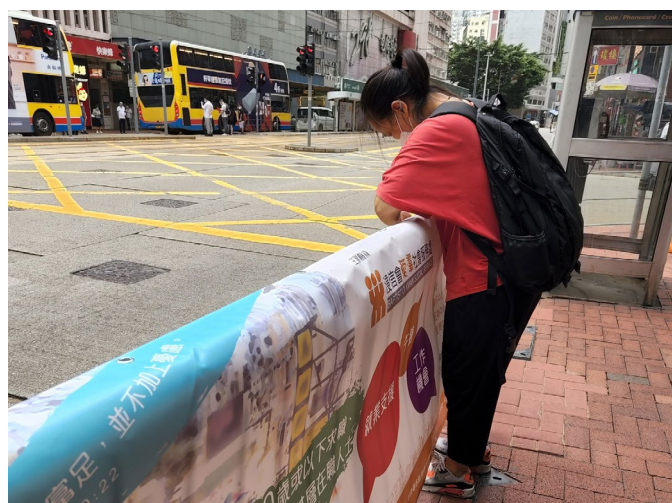
## Our Services

MIW HK provides the following services to our service users (we call Members):

- **Social Community Integration**
- **Employment Support Service**
- **Mental Wellness Workshops**
- **Complimentary Hot Meals**

### Social Community Integration

To walk with the beneficiaries and to let them be integrated into the society is always the services mind and attitude that we are keeping. MIW has three service centers in Hong Kong, founded in Wan Chai, Mong Kok, and Tsuen Wan. The geographical location is excellent, which is convenient for us to conduct counseling, consultation, and organize diverse types of workshops and activities, which have become the gathering point for members to chat and gather.



### Employment Support Service

The mission of MIW is to find ideal jobs for our beneficiaries and lift them out of poverty. Before successful matching, our registered social workers and employment officers offer counselling service for our members. Through this intervention, we hope to understand their background and career needs which can facilitate in designing appropriate pre-employment workshops; computer software application workshops, formulation of job-seeking strategies, etc. As a result, MIW aims to enhance the competitiveness and self-confidence of beneficiaries and increase the chance of successful job match.



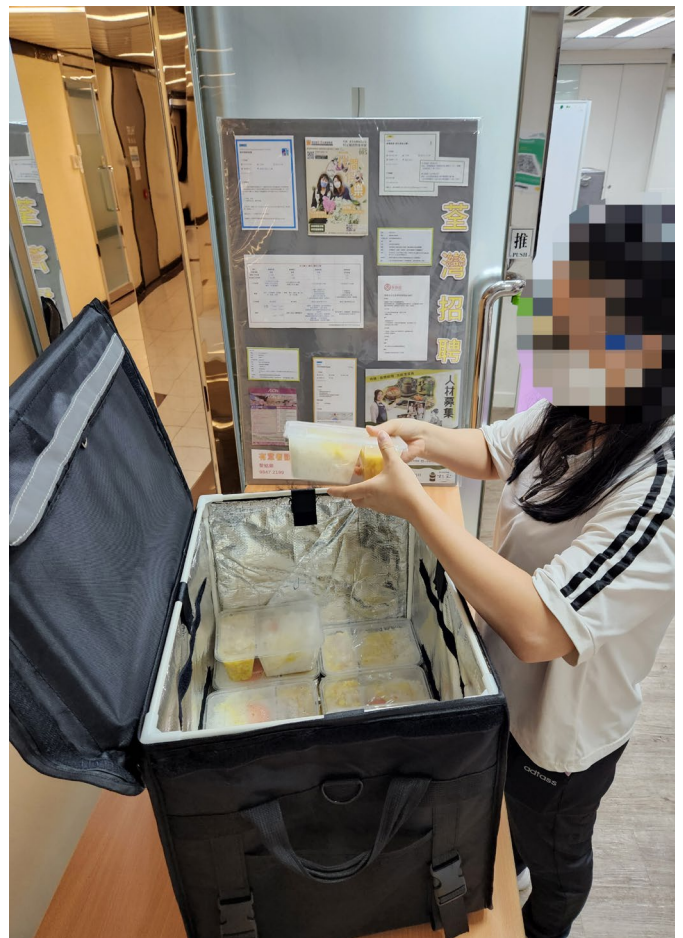
### Mental Wellness Workshops

In addition to workshops focusing on practical skills, MIW also focuses on the importance of physical and mental health. We organize diverse types of leisure activities and hire professional tutors to deliver. The activities include painting workshops, handicraft classes, outdoor social activities such as hiking and birthday/festival celebration parties. MIW believes that it is important to enhance beneficiaries to have a positive and healthy mental attitude for their next career adventure.



### Complimentary Hot Meals

Bread is important to life. MIW supplies hot-lunch service three days a week, hoping to alleviate the financial burden for beneficiaries. Although the dine-in service was suspended during the peak period of the epidemic, MIW still provided restaurant coupons to our beneficiaries.





## Our Work

During the fiscal year from 1 July 2021 to 30 June 2022, the operations of MIW HK has reached the following scale and results:

◦ **141**

New Members received employment support and counselling services

◦ **90000**

Hot meals served

◦ **175**

Career guidance workshops conducted

◦ **40**

Successful new or improved career employments for our members

◦ **63**

Social activities and self-enhancement programmes conducted

# Stories Behind The Cosmopolitan City, Beneficiaries' Testimonial



## **WAN's successful job match referral by LINK after stopped working for years**

If someone stops working due to personal issues or health condition for some time. They would encounter a lot of stress and pressure when planning to return to work. They must adapt to a new working environment and personnel, adjust their living schedule, and assess if their mental and physical abilities will be able to adjust to all the changes that come with a new job. Our MIW member, WAN had been facing this challenge lately which she was concerned that it might deterred her future employment opportunities.

However, through a local employment programme initiated by Link REIT, WAN had successfully landed a job and now works in a market which is close to her home. She stated confidently: "I am satisfied and happy with my job, and my colleagues are very nice." WAN's earnings have become more stable, and she is now able to access to a community and build her own social network. WAN has since become more positive and self-assured.





### **Cat - Don't look down on your ability**

Cat has suffered from several chronic diseases since she was young. This means that working long hours is almost impossible for her. When she feels healthy, she becomes a “casual worker expert” who works over 40 temporary jobs in the F&B industry. Unfortunately, her health conditions make her income inconsistent and unstable.

Cat stated: “My colleague think I am unable to manage my work because I look skinny, and my ability is doubted. However, I will keep learning to make my work perfect. Compliments from customers and my boss make me feel satisfied. Luckily, my religious friends, and of course MIW, support me a lot. I appreciate that MIW offers food supply, free Chinese medical consultation, and helps me apply for the government housing program. It is difficult for me to pay back the kindness.”



### **PONG - Keep fighting and overcome obstacles**

PONG always carries a bright smile. He had had many jobs such as working as a delivery man, a shop assistant, and most recently, a cleaner. However, since October he has been unable to find a new job. During this employment gap, PONG worked hard to develop to upgrade his skills by enrolling in a security guard course with the hope of finding a brand-new way forward in his career path.

Even though he was eager to make a change, the path did not turn out as he wished. PONG joined MIW Interview Skills workshop. He enthusiastically practiced these new skills, sent out a lot of resumes, and went to interviews accompanied by MIW staff.

Finally, he was able to successfully land a new job at an estate management company! PONG said: “I was at a disadvantage because I made a mistake at the very beginning of my career, but right now I can see that things are getting better!”



# Yearly Activities & Events

July 2021 - June 2022

## JUL 2021

### The Exploration of MIW/New phase of MIW



Make It Work began a new term of service in July! To raise awareness of MIW within the community, since July, we have been placing more focus on promotion. We reach out to different associations, churches, unions, and more in the hopes of reaching more of those in need of help.

## AUG 2021

### The action taken in employment support services

Each of our three Make It Work Centres in Tsuen Wan, Mong Kok and Wanchai is equipped with a job board that posts up new job advertisements from the Labour Department and job-search engine. Different vocational training courses and job fairs are also displayed on the board. All the information is updated weekly so that members

can get the most up-to-date information while they have or pick up their lunch at the Centres.

MIW also approaches job fairs, employers, and human resources staff to establish networks, and at the same time get more information from different fields to support our members.

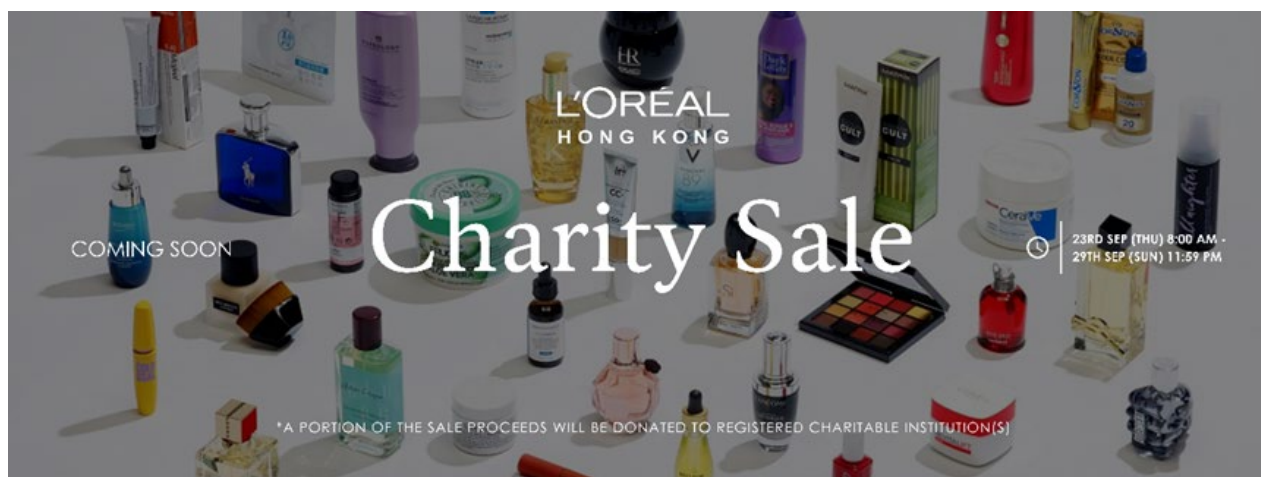
SEP 2021

## L'Oréal Hong Kong Charity Sale

Special thanks to L'Oréal Hong Kong who had selected Make It Work Hong Kong as the beneficiary organization of the Charity Sale. The people could get huge discounts on their items,

with a part of the sale proceeds to be donated to help improve Make It Work's employment support services, job matchings and self-enhancement projects.

L'Oréal Hong Kong donates HKD250,000 to [local NGO \(local.lore.com\)](http://local.lore.com)



OCT 2021

## Intrafor VSL Donation, Cheque Presentation Ceremony

MIW would like to express its sincere thanks to Intrafor HK Limited for its donation towards our employment assistance services. In addition to financial support, they showed their care

towards members by meeting and interacting with them, playing traditional festival games, and distributing gifts. All members enjoyed a happy lunch break during the Mid-autumn festival!





**NOV 2021**

## **Painting workshop, my drawing tells my inner space**

Not long-ago Hong Kong faced one of the worst spreads of the COVID-19 virus, many people fell ill to the highly infectious omicron variant. During that time, quite a lot of our members felt sadness, fear, anxiety, and hopelessness.... But who can hear the voice coming from the depths of their hearts? And where can they turn to express their sorrowful feelings?

MIW invited an art therapist to teach “Zentangle” (Mind Yoga) for our members. The art therapy sessions helped our members to express their feelings by meditating and drawing in any way

they wanted to. Some members expressed that they were afraid of illness, some expressed future uncertainties making them feel anxious, and some members just wanted to express their appreciation for MIW.

After completing the art workshop, our members now know they are not alone and have the courage to move ahead!

Additionally, recently, MIW has distributed anti-virus packages or offered voluntarily Chinese Practitioner Medicine consultations which are eagerly needed by our members.





**DEC 2021**

## **MIW Charity Art Auction**

Make It Work had joined forces with renown Hong Kong art de Sarthe Gallery for the Make It Work HK Charity Art Auction!

Fifty artworks kindly donated by Hong Kong galleries and their artists, as well as art students from local schools and universities were available for auction online. With poverty and unemployment on the rise due to the Covid pandemic, the event aimed to raise funds and awareness for Make It Work HK to enable them to keep delivering vital programs and services to support the working poor.

## **Event supportive partners**

With the generous support from Christie's Auction House, Hong Kong Art Gallery Association, ArtAsiaPacific, Consulate General of France in Hong Kong & Macau, French Chamber of Commerce and Industry in HK, Hong Kong Baptist University Academy of Visual Arts, and the French International School, all proceeds of the exclusive art event supported the operations of Make It Work HK's three centres, which provide the working poor direct access to social support, training and employment services.



**JAN 2022**

## **Wellness activity, Hiking**

*Let's enjoy a good hike*



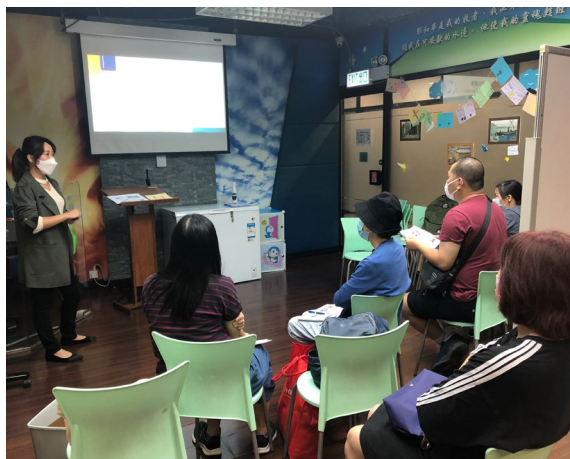
Taking a break and relaxation is especially important to our physical and mental health especially if you are busy every day. How do you like to enjoy your spare time?

Under the guidance of the MIW staff, our members went hiking on Eagle's Nest, Shek Lei Pui Reservoir, and Pok Fu Lam Reservoir. With the incredible view and the funny monkeys along the way! Both experienced and beginner hikers, everyone enjoyed the hike a lot! The tranquil and natural environment allowed our members relax and speak with others in comfort and they started to get closer with each one another.

Taking time to be with nature and being able to exercise are amazing ways to recharge our bodies. MIW HK believes that it is an effective way to boost up our members' mental wellness.

**FEB 2022**

## **Job-hunting workshop**



MIW organized job hunting workshop that helped our members obtain the latest job market information. BUT this was not just a boring briefing! Game sessions were designed, and members had 3 minutes to use their mobile phone to find a targeted job; they learned how to at once find the latest vacancies from an online search platform; role-played as HR staff; learned to write, review, and analyze resumes, and share their job seeking stories with each other. It was a highly engaging, fun, and informative workshop that gave a lot of hope that members can find their ideal career soon.



## MAR 2022

### To fight the virus

The fifth wave of pandemic had been a huge strain for many in Hong Kong. The peak of the virus was unforeseeable at the beginning, so the inflation rate was increasing so. This was having an enormous impact on low-income families. Not only were they afraid of being infected, but they were also worried about their limited resources to buy fresh food or suitable medicine as well. In these tough times, MIW was needed more than ever. Our staff had been showing their care by calling our members, asking them about their health and employment status, and offering broad support to alleviate their anxiety.



MIW also bought and delivered food or daily necessities for members who were quarantined at home.

Besides, MIW also delivered anti-virus packs to our members. The pack included nutritious food such as apples and milk, a preventive medical kit, and a COVID rapid test kit donated by the French Chamber Foundation president. These simple items were urgently needed for some of our most vulnerable members and their families.

This situation was ruthless, but we could make a positive impact and overcome this tough time together.



## APR 2022

### Explore fundraising platform, Twopresent.com, Make your birthday/anniversary a meaningful one

Thinking of doing something new and meaningful for your birthday or anniversary? MIW develops a perfect way to give back during these tough times. And thanks to our newest partner, Twopresents, who will help you to donate as you celebrate! Twopresents is a platform that allows you and your friends to celebrate with a purpose and contribution to MIW and our beneficiaries who are in need during these tough times. It is easy and simple - just send your invitation

through the Twopresents' website and let your guests know that instead of bringing a gift they have the choice to contribute towards your chosen gift/charity fund. One part of the collected amount goes to you to buy your DREAM gift, and rest is donated to MIW and those who need it the most!





**MAY 2022**

### **Financial workshop, Save For A Rainy Day**

Being able to manage your personal finance is a necessary life skill for everyone. However, some of the MIW members think that since they do not earn high enough incomes, managing their finances does not matter as much. But the truth is no matter how much you are earning, proper financial management is essential.

We noted that some of our members were facing different financial problems such as overspending, accruing debt, unsuccessful investments, etc. To help with this, we invited financial professional, Jack, to meet our members online and share personal financial tips and techniques on how to manage their earnings more effectively. They learnt how to increase their income through changing daily habits and recording their spending, improving their savings, investing, and taking on other part-time work.

Through Jack's own experience, storytelling, statistical analysis, and images, our members now better understand the concept and importance of financial management.

We believe that with more education on personal finance, our members will be better equipped to plan for a more financially sustainable future and end the cycle of intergenerational poverty!





**JUN 2022**

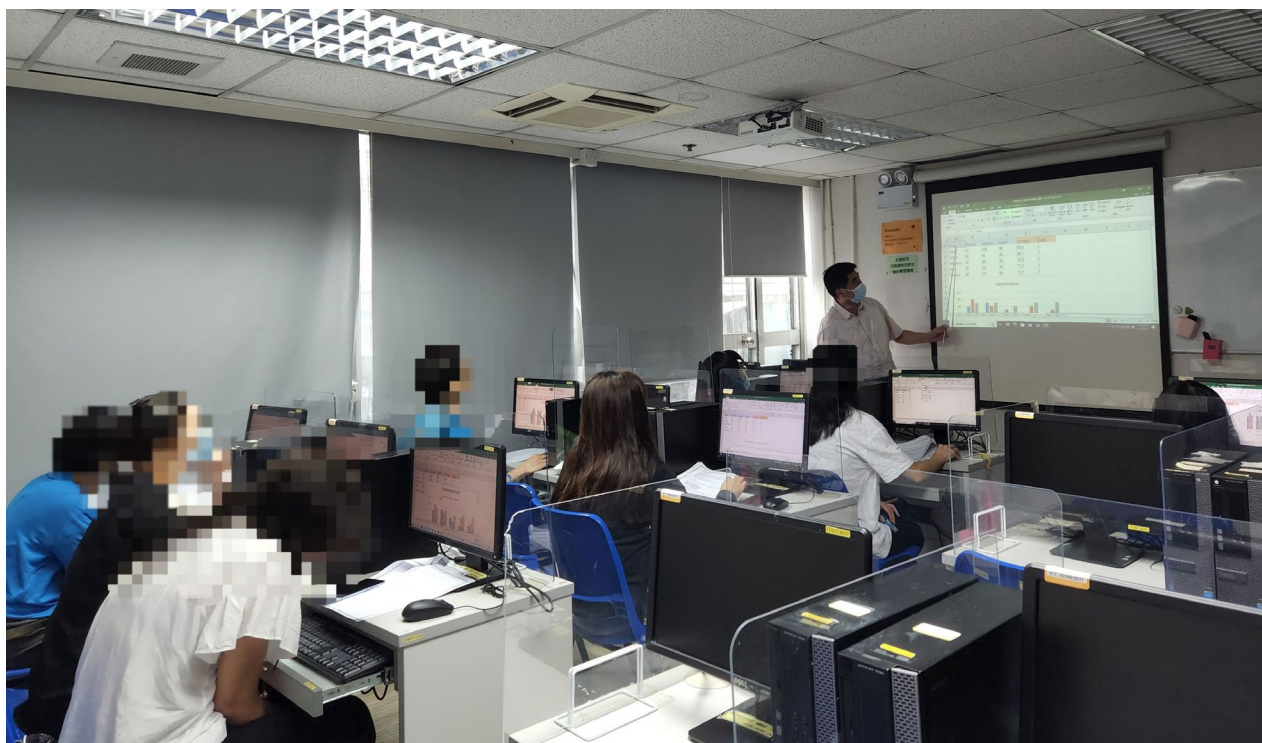
## **Self-growth and learn, MS Word training workshop**

Since we can finally meet in person, we were able to conduct in-person Microsoft Word training workshops once again! The workshop enables MIW members to have basic concepts of how to use MS Word, how to prepare a letter layout, and to get a good grasp on all the tools available to them on the software overall.

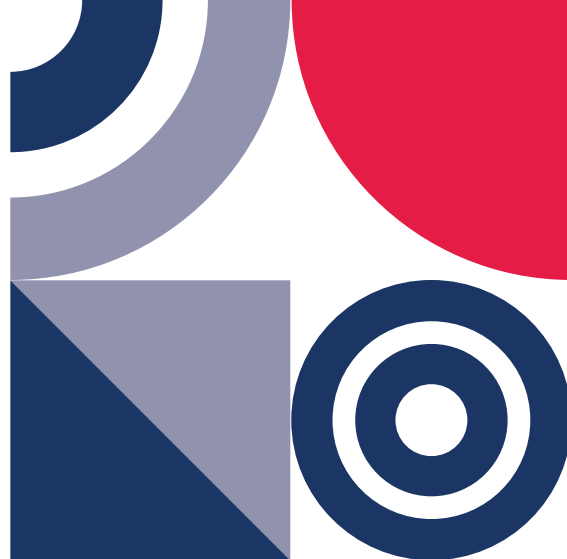
Although it may seem like basic knowledge for many of us, some of the members had very little experience using computers prior

to the workshop. So, some lacked even the most basic understanding of how to use the software. The workshop enabled our members to have a fruitful day meeting new people and learning new skills! Their positive learning attitude is always inspiring to see.

Self-learning is not only important when planning to change careers or looking for job opportunities, but also to constantly keep improving and developing yourself first and foremost.



# Corporate Governance & Board Composition



The MIW Board is the French Chamber Foundation's main Governance body. Its members are made up of professionals and members of the business sector who are strongly committed to its mission of poverty alleviation.

All Board Members are members of the Council of the French Chamber of Commerce and Industry in Hong Kong and are elected for a two-year term at its Annual General Meeting.

**President (July 2019-June 2022)**

**President (July 2022 until now)**

**Honorary President**

**Vice President**

**Treasurer**

**Directors**

**Mr. Thierry NEVEUX**

**Mr. Luc MOULIN**

**Mrs. Cecilia Cheung**

**Ms. Mary CHIU**

**Mr. Gilles-Alexandre SALANSY**

**Mr. Emmanuel FARCIS**

**Mr. Thomas FELD**

**Ms. Celine HEULS-VIDAL**

**Mr. Jean-Roch MARTIN**

**Ms. Marie-Helene PREVOUT**

**Ms. Laurence OUAKNINE**

**Staff**

**General Manager**

**Administrative Officer**

**Ms. Elijah FUNG**

**Ms. Jeany CHAU**



## Financials

The French Chamber Foundation believes that transparency is essential in establishing public confidence in the way its finances are managed. Its financial statements are audited by Baker Tilly Hong Kong Limited and follow the Hong Kong Financial Reporting Standards.

The following is an extract from the French Chamber Foundation's annual audited accounts for the year ended 30th June 2022, as audited by Baker Tilly Hong Kong Limited. The French Chamber Foundation is open to disclose its audited financial statements to interested parties upon request.

### The French Chamber Foundation Limited

Statement of comprehensive income  
for the year ended 30 June 2022  
(expressed in Hong Kong dollars)

|  | 2022             | 2021             |
|--|------------------|------------------|
|  | HKD              | HKD              |
| <b>Revenue</b>   | <b>1,326,626</b> | <b>480,144</b>   |
| Direct cost  | (600,000)        | (547,820)        |
| <b>Gross surplus/(deficit)</b>                           | <b>726,626</b>   | <b>(67,676)</b>  |
| Other income   | 677              | 140,713          |
| Administrative and other operating expenses              | 1,216,330        | 1,033,725        |
| <b>Deficit before taxation</b>                           | <b>(489,027)</b> | <b>(960,688)</b> |
| Income tax   | -                | -                |
| <b>Deficit and total comprehensive loss for the year</b> | <b>(489,027)</b> | <b>(960,688)</b> |

**The French Chamber Foundation Limited**

Statement of financial position

for the year ended 30 June 2022

(expressed in Hong Kong dollars)

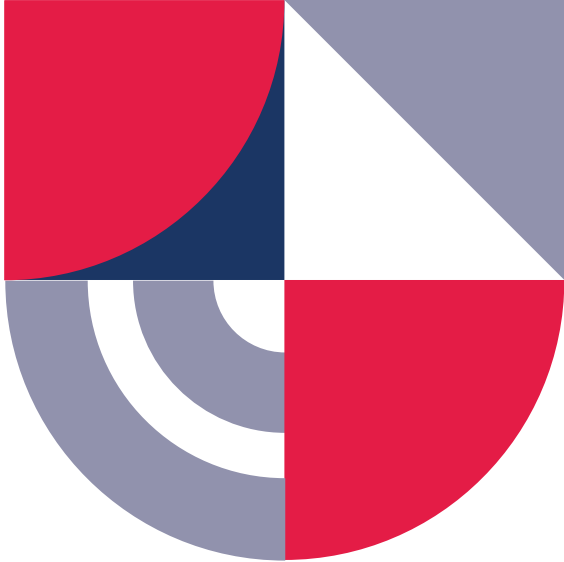
|   | <b>2022</b>      | <b>2021</b>      |
|---|------------------|------------------|
|   | <b>HKD</b>       | <b>HKD</b>       |
| <b>Current assets</b>                       |                  |                  |
| Other receivables, deposits and prepayments | 439,542          | 104,920          |
| Cash and cash equivalents                   | 2,482,782        | 3,839,583        |
|   | <b>2,922,324</b> | <b>3,944,503</b> |
| <b>Current liabilities</b>                  |                  |                  |
| Other payables and accrued expenses         | 45,240           | 304,781          |
| Amount due to a related company             | 198,050          | -                |
|   | <b>243,290</b>   | <b>304,781</b>   |
| <b>NET ASSETS</b>                           | <b>2,679,034</b> | <b>3,639,722</b> |
| <b>FUNDS EMPLOYED</b>                       |                  |                  |
| <b>Accumulated surplus</b>                  | <b>2,679,034</b> | <b>3,639,722</b> |

The financial information relating to the year ended 30th June 2022 and the period ended 30th June 2021 does not constitute the French Chamber Foundation's specified financial statements for these periods as defined in section 436 of the Hong Kong Companies Ordinance ("HKCO") but is derived therefrom.

The French Chamber Foundation has delivered the specified financial statements for the period ended 30th June 2021 to the Registrar of Companies and will deliver

the specified financial statements for the year ended 30th June 2022 in due course.

Auditor's report has been prepared on the specified financial statements both for the period ended 30th June 2021 and the year ended 30th June 2022. The auditor's reports for both periods were not qualified or otherwise modified; did not refer to any matter to which the auditor drew attention by way of emphasis without qualifying the reports; and did not contain a statement under section 406(2) or 407(3) or (3) of the HKCO.



## Partners

There is no word that MIW can express our gratitude to all the donors, sponsors, and supporters in the past year. Our visions and services could not be continued without your generous support. We would like to take this opportunity to say thank you on behalf of beneficiaries. Your commitment has ignited them and bring a positive impact in their lives. Through your donation and support, we have been able to accomplish our vision, to empower the working poor in Hong Kong and continue working towards service goal to help the vulnerable escape from poverty.

### Partners



培訓及就業服務  
Training and Employment Services

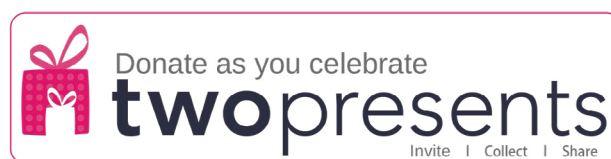
### Donors, Sponsors, And Supportive organizations (in alphabetical order)



### Honorary Legal Advisor

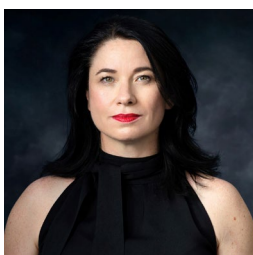


### Fundraising Platform



### Social Media - English Editing Volunteer

Kat Roma Greer



## How can you help?

 **Offer job opportunities**

To find an ideal job match with our beneficiaries is our goal. It is grateful if you are interested to offer any job opportunities to them. Your help can make a substantial change!

 **CSR activities**

If you would find an opportunity to build up your corporate image and reputation by working with a charity institution to run charity event, grab a chance with us to discuss further details!

 **Skillful volunteer**

Different kinds of one-off fundraising event will be held yearly, do not hesitate to show your talented skills especially you are the expert in design or photography, show your talent and help the community!

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## Donation

**Transfer Bank:**  
**Account No.:**  
**Account Name:**

**HSBC**  
**801-471426-838**  
**The French Chamber Foundation**  
Or Scan the PayMe QR Code



## Annual Report 2021/2022

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If you would like to help or support our actions, please email at [foundation@fcf.hk](mailto:foundation@fcf.hk), or call **2523 6818**.

### Follow us on social media for any updates!



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